

## Management Development Programmes

April 2011 to March 2017

*We offer MDPs that prepare you to assume greater responsibility. Designed for mid to senior professionals at all levels, our MDPs deliver what organizations need most : outstanding leaders and managers for improving health system performance.*



S. No.	Programme Title	Duration	Year	Coordinator
1	Leadership and Strategic Management in Healthcare	5-day	2011, 2012, 2016	PR Sodani
2	Up-scaling Care and Support Programme for People Living with HIV/AIDS	5-day	2011	RS Goyal
3	Effective Management in Hospitals	5-day	2011	SK Puri
4	Monitoring and Evaluation of Health Programmes	5-day	2011, 2013	Anoop Khanna
5	Disaster Management and Preparedness	5-day	2011, 2013, 2014	SK Puri
6	Promoting Rational Use of Drugs in the Community	10-day	2012, 2013, 2014	JS Bapna
7	Planning and Managing IEC/BCC in Health Sector	5-day	2012	Neetu Purohit
8	Marketing of Healthcare Services	3-day	2012	Seema Mehta, Tanjul Saxena
9	Financing Healthcare through Health Insurance	5-day	2013	Harish Sihare
10	Rational Use of Medicines: A Focus on HIV/AIDS, TB and Malaria	10-day	2013, 2014, 2015	NK Gurbani
11	Enhancing Competence of Trainers	5-day	2013	Nutan Jain, Neetu Purohit
12	Results Based Management in Health Sector	5-day	2013, 2016	PR Sodani
13	Pharmaceutical Management in Hospitals	5-day	2013, 2014, 2015	NK Gurbani
14	Quality Management and Patient Safety in Hospitals and Health Care	5-day	2014	Santosh Kumar
15	Pharmacovigilance in Clinical Research	3-day	2014	Rahul Sharma, Abhishek Dadich
16	Health Care Operations Management	5-day	2014, 2015, 2016	Susmit Jain
17	Supply Chain Management with Focus on ARVs and Related Supplies	5-day	2014	Nirmal Gurbani
18	Improving Interpersonal and Communication Skills	3-day	2014	Sandeep Narula
19	Pharmacovigilance in Health Care System	5-day	2014, 2016	Rahul Sharma
20	Community Sensitization on Road Safety	3-day	2015	PR Sodani
21	Developing Sales Force Effectiveness	3-day	2015, 2016	Sandeep Narula
22	Patient Medication Safety and Quality Management	3-day	2015, 2016	Abhishek Dadhich
23	Operations Management: Techniques and Applications in Healthcare	5-day	2015, 2016	Susmit Jain
24	Enhancing Trainers' Competence	5-day	2015	Nutan Jain
25	Patient Medication and Communication Skills for Hospital Pharmacists	5-day	2016	Abhishek Dadhich
26	Data Analytics in Health	5-day	2016	Sandeep Narula
27	Pharmaco Epidemiology and Drug Safety	5-day	2016	Rahul Sharma
28	Qualitative Data Analysis in Healthcare Services	5-day	2016	Neetu Purohit
29	Safeguarding Quality of Medicines in Resource Limited Settings	5-day	2016	Saurabh Kumar